maps directions for better technology
modern advanced print solutions

Four models.
One that fits your environment.

Managed print is not one product. MAPS fits the model to how your organization actually works — what you already own, how you want to be billed, and where your people sit — rather than fitting your environment into a single program.

Start with three questions

What are you doing about the devices? Keeping the fleet you already have, or having MAPS provide the equipment as part of the program?

How do you want to be billed? By the pages you produce, by a fixed monthly rate, or through the toner you were going to buy anyway?

Where do the people sit? Concentrated in offices you control, or spread across branches, home offices, and hybrid schedules?

The four programs

Same rows, so you can read across.

	mpsONE COMPLETE PRINT-AS-A-SERVICE	mpsExpress TURN-KEY FLEET MANAGEMENT	mpsONE Flex DISTRIBUTED PRINT-AS-A-SERVICE	mpsAdvantage ADMIN-FREE MANAGED PRINT
In a sentence	**All of print as one monthly subscription.**	**Manage and optimize the fleet you already run.**	**That same subscription, sized for distributed users.**	**Full coverage without software or page counting.**
The devices	Provided by MAPS and included in the rate. Desktop or floor-standing.	Your fleet — existing or newly acquired, any mix of brands.	Provided by MAPS. Standardized Kyocera, staged and shipped to each user.	Your Kyocera, HP, or Brother devices.
How you're billed	One fixed monthly rate. Unlimited printing.	Cost per page. Separate mono and color rates, or one blended rate.	A fixed per-device monthly rate, all-inclusive.	OEM toner at an established price for a one- to three-year term.
Monitoring	Included — ECI Printanista or Kyocera Fleet Services, matched to the device.	Data collector agent on the network — the basis of the program.	Kyocera Fleet Services enabled before shipment.	Optional at no additional cost, and never required.
In the rate	Device, unlimited printing, toner, service, parts, kits, monitoring, support.	Software, service and parts, consumables, inventory management, consulting, single POC.	Device, printing, toner, staging and shipping, service, support, monitoring.	Service and parts, maintenance kits, consulting, single POC. Toner billed on shipment.
Choose it when	You want print to become one predictable line item, hardware included.	You have a mixed fleet with no inventory, no owner, and no reporting.	Your users are in small offices, branches, or working from home.	You want the coverage but no agents on the network and no meter reads.

No tiers. No upgrades.

None of these is the premium version of another. They are four commercial structures for four different environments, and the right one follows from your fleet and your finance preferences — not from which program MAPS would rather sell.

Organizations often run more than one: mpsExpress across headquarters and mpsONE Flex for the remote team is a common pairing.

How the choice actually gets made

STEP 01
Assessment
We walk the locations, inventory every device, and collect real utilization data — under a day onsite, no obligation.

STEP 02
Findings
You receive the current-state picture: what you own, what it costs, and where the cost and friction actually sit.

STEP 03
Recommendation
We show which model fits and why, with the assumptions on the table and the alternatives named.

Start with the assessment.

You will know what your current print environment costs — whether or not you change a thing about it.

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