

Pinelands Nursery & Supply

YOUR SOURCE FOR *WHOLESALE* NATIVE PLANTS



WHOLESALE PRICE LIST

2025



Who We Are



We are one of the largest native plant nurseries in the US. Pinelands Nursery produces nearly 5 million native plants every year on 183 acres, from wild-collected seed to finished plant. We have 26 acres of seed production blocks. We harvest and clean our native seeds on-site to prepare them for sale. With over 44 years of real-world expertise, Pinelands Nursery & Supply is a renowned expert in environmental restoration.

Neonicotinoid-free: Our IPM practices are centered around preventive maintenance, relying on cultural, mechanical, and biological controls.

Sales Team Info

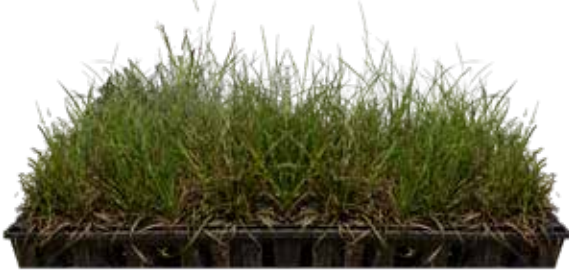
Fran Chismar -
sales@pinelandsnursery.com

Kristianne Goodenough -
seed@pinelandsnursery.com

Christine Petroni-
Web@pinelandsnursery.com

Plants & Sizes

Herbaceous -are grown in 50 cell 2" Plugs



Ferns-are grown in 32 cell Tubelings.



Woody Shrubs-are available in 32 & 72 cell tubelings or #1 & #5 Containers



Trees-Trees are grown in 32 cell Tubelings, tree tubes, #2 Containers, and #7 Containers.



What plants do you grow?

We grow plants that are native to the Mid-Atlantic and Northeast regions. Additionally, most of our plants are grown from locally collected, wild source seeds.

What sizes do you grow your plants?

The pot sizes of our plants vary by type. Please refer to the chart above for specific details.

Please note that our 1 and 2-gallon pots are restoration grade and do not receive ornamental pruning. Our 5 to 7-gallon pots are pruned and are intended for municipal or residential sites.

Availability



Who can buy from us?

Pinelands Nursery is strictly wholesale to the trade only. This means that we only sell plants to businesses affiliated with horticulture and landscape, schools and universities, or government agencies. We require proof of your business to create your customer account.

How can I see what you have available?

We manage all item availability through our website. Once your account is verified, you will be able to see live availabilities. You can search for items using the search bar or view a PDF in your user dashboard. For future availability inquiries, please email sales@pinelandsnursery.com.

Do you custom grow plants?

We do! If there is a particular species or size you are looking for, please contact us at Sales@pinelandsnursery.com to discuss the options we can provide. We look forward to exploring these opportunities with you.

Native Seed Species & Mixes



Do you have a minimum for seed orders?

Bulk seed and seed mixes are only sold in whole pound increments. We have a wide array of species and mixes available for you to select from.

Can I pick up my seed as soon as I order it?

We custom mix every seed order, so please allow at least 72 hours for us to package your mix. Seed mixes will be pre-mixed unless otherwise requested.

Don't see a species or mix listed that you are interested in?

Contact seed@pinelandsnursery.com with your requests and to obtain pricing. There is a 5 pound minimum for custom seed mix orders.

How do you sell your seed?

We sell our seed as Pure Live Seed (PLS). PLS is a calculation that describes the percentage of seed that will germinate in a given seed lot. PLS is calculated through multiplying the percent purity by the percent germination plus the percent dormant or hard seed. This calculation certifies that our customers will always receive viable seed. When you order a PLS pound, we multiply one pound by the PLS percentage to ensure that you are getting the exact amount of viable seed you are paying for.

Bulk weight means that when you order a pound of seed - that is what you get. Seed, empty hulls, stems, leaves and weed seed make up the weight of that pound. Only a percentage of that pound will be live germinating seeds, which is why we prefer to sell our seed in PLS pounds.

Pricing, Quotes & Payment

Where can I find your prices?

We do all of our item pricing through our website. Once we verify your account you will be able to see pricing on our website.

How can I receive a quote?

If you need a large list quoted please email sales@pinelandsnursery.com. Additionally, you can add all the items into your cart and we can send over a quote. If you need shipping quoted please check out until the point where you've entered the shipping address.

What does your pricing include?

When you receive a quote from us the pricing you see will indicate the price per plant or flat. We supply one identification tag per flat of plants and 1 tag for every 10 species of each containerized plant. We can provide extra tags for an additional \$0.25 per tag.



Can I place a tax-exempt order on your website?

Please let us know if you are tax exempt and we will send over a link for you to upload your tax exempt form into. We use a third party system Avalara to handle tax exempt forms.

Can I be invoiced for my order?

You can apply for a credit account by contacting Theresa@pinelandsnursery.com. Credit accounts are typically processed in 4 weeks from when they are received. We require all first time orders to be paid Cash on Delivery. We reserve the right to cancel a credit account at any time.

What credit cards do you take?

We accept all major card carriers, including Visa, Mastercard, Discover, and American Express.

Terms of Service



Terms

Orders are accepted COD. Net 30 days may be extended to customers who have established credit. Please contact us for details. A finance charge of 1.5% per month (18% annually) will be assessed to all past due accounts. Overdue accounts will be reverted to a COD basis. In the event an account needs to be referred to our collection agency, the customer will be subject to pay any collection agency fees, attorney's fees, and/or court costs that may incur. comes payable to the State and will not be refunded. There is a \$30 fee for all returned checks. Unless a valid Tax Exempt Certificate for NJ,

PA, VA, or NY is submitted at time of purchase, we must charge the appropriate sales tax. Once tax has been invoiced, it becomes payable to the State and will not be refunded.

Refund Policy

Conditions of Sale: All container grown plants are guaranteed to be true to name and healthy upon delivery. We will gladly correct any claims made in writing within 10 days of delivery. We email an acknowledgement soon after we receive your order. All orders are accepted subject to crop failures, damage by natural causes, and conditions beyond our control. It is mutually agreed that Pinelands Nursery & Supply's total liability is limited to refund or replacement. All orders held more than 30 days beyond the original ship date may be accessed a 25% holding deposit (to be applied to your order), or may be cancelled, unless prior arrangements are approved by Pinelands Nursery & Supply. If an order is postponed from one year until the next an over-wintering fee of 20% will be applied.

Shipping & Delivery

We currently only ship within the continental United States. Rates and conditions vary depending on shipping destination. Shipping costs differ on an order by order basis. Costs are determined by shipping destination, transport type, and product type.

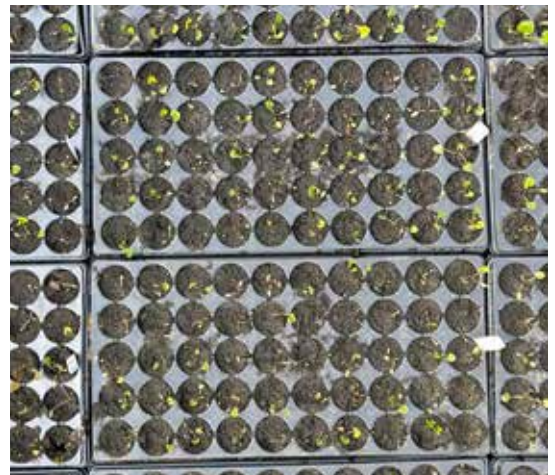
We offer 3 different delivery options: UPS, Common carrier or pinelands truck. What options are available to you are determined by your order total, product type, and shipping destination.

UPS-For smaller orders we can often ship your plants via UPS. We typically can fit 2 flats per box. You must preschedule your UPS shipping details at least 2 business days in advance.

Pinelands delivery truck- Must hit \$1000 minimum of material and be within our shipping radius. We can also palletize some orders for shipment as well.

Common Carrier- we can contract trucking for the largest orders. For contract trucking, please allow 3 business days in advance notice.

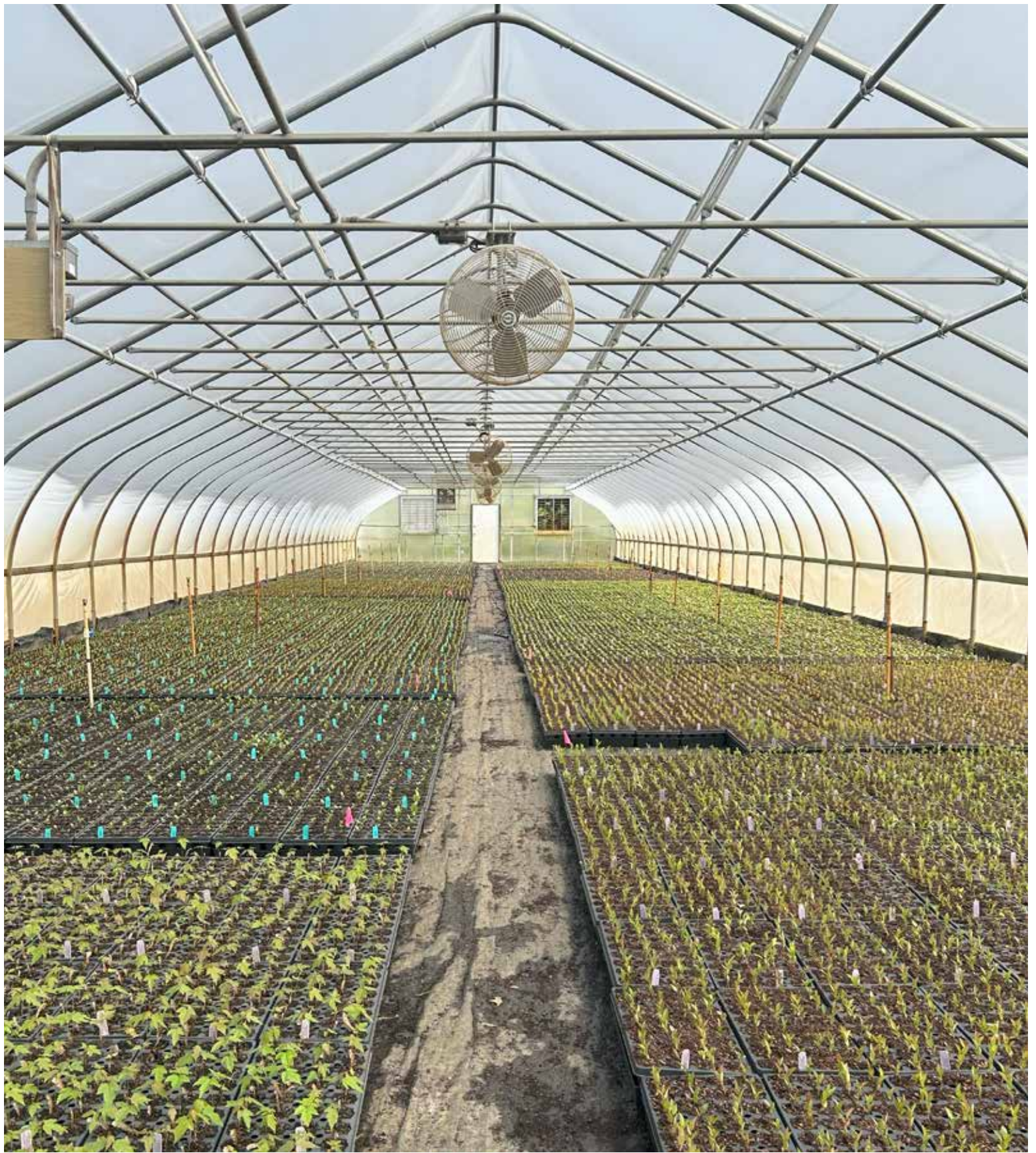
We do our best to provide an accurate shipping estimate with your order but will not know your exact shipping cost until your order has shipped. Contact **Will@pinelandsnursery.com** for shipping quote requests.



Pick up

You can always choose to pick up your order. Please schedule your pick-up time at least 2 business days in advance. Pick-ups are available from 8 AM to 12 PM, Monday through Friday. This ensures we have your order ready before you arrive. If you need assistance loading, just let us know, and we will be happy to help. If you do not need assistance, feel free to load your order yourself and be on your way. A 20% restocking fee will be charged if a delivery or pick up date is cancelled or changed after our truck has been loaded.





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